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# Consolidated Financial Results for the First Quarter of Fiscal Year Ending March 31, 2019 [Japanese GAAP] 

July 31, 2018
Company name: Sanoyas Holdings Corporation
Stock exchange listing: Tokyo Stock Exchange
Code number: 7022
URL: http://www.sanoyas.co.jp/
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Scheduled date of filing quarterly securities report: August 10, 2018
Scheduled date of commencing dividend payments: -
Availability of supplementary briefing material on annual financial results: Not available
Schedule of quarterly financial results briefing session: No
(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the First Quarter of Fiscal Year Ending March 31, 2019 (April 1, 2018 to June 30, 2018)
(1) Consolidated Operating Results (Cumulative) (\% indicates changes from the previous corresponding period.)

|  | Net sales |  | Operating profit |  | Ordinary profit |  | Profit attributable to <br> owners of parent |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Three months ended | Million yen | $\%$ | Million yen | $\%$ | Million yen | $\%$ | Million yen |
| June 30, 2018 | 11,727 | $(2.1)$ | 850 | 148.6 | 955 | 177.8 | 973 |
| June 30, 2017 | 11,974 | $(1.3)$ | 342 | - | 343 | - | 450 |

(Note) Comprehensive income: First quarter of fiscal year ending March 31, 2019: ¥1,200 million [96.8\%]
First quarter of fiscal year ended March 31, 2018: $¥ 609$ million [-\%]

|  | Basic earnings per <br> share | Diluted earnings per <br> share |
| :--- | ---: | ---: |
| Three months ended | Yen | Yen |
| June 30, 2018 | 29.89 | 29.69 |
| June 30, 2017 | 13.84 | 13.80 |

(2) Consolidated Financial Position

|  | Total assets | Net assets | Equity ratio |
| :--- | ---: | ---: | ---: |
| As of | Million yen | Million yen | $\%$ |
| June 30, 2018 | 66,162 | 14,489 | 21.8 |
| March 31,2018 | 67,635 | 13,446 | 19.8 |

(Reference) Equity: As of June 30, 2018: ¥14,441 million As of March 31, 2018: ¥13,403 million
(Note) "Partial Amendments to the Accounting Standard for Tax Effect Accounting" (ASBJ No.28; February 16, 2018), etc. have been applied from the beginning of the first quarter of the fiscal year ending March 31, 2019, and results for the fiscal year ended March 31, 2018 are those after retrospective application.

## 2. Cash Dividends

|  | Annual dividends |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 1 \text { st } \\ \text { quarter-end } \end{gathered}$ | 2nd quarter-end | 3rd quarter-end | Year-end | Total |
| Year ended <br> March 31, 2018 | Yen | $\begin{array}{r} \text { Yen } \\ 0.00 \end{array}$ | Yen | $\begin{array}{r} \text { Yen } \\ 5.00 \end{array}$ | $\begin{array}{r} \text { Yen } \\ 5.00 \end{array}$ |
| Year ending <br> March 31, 2019 | - |  |  |  |  |
| Year ending <br> March 31, 2019 <br> (Forecast) |  | 0.00 | - | 5.00 | 5.00 |

(Note) Revision to recently disclosed projected cash dividends: No

## 3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2019 (April 1, 2018 to March 31, 2019)

| (\% indicates changes from the previous corresponding period.) |  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | :---: | ---: | :---: | :---: | :---: | :---: | :---: |
|  | Net sales | Operating profit | Ordinary profit | Profit (loss) <br> attributable to <br> owners of parent | Basic earnings <br> per share |  |  |  |  |
| Full year | Million yen | $\%$ | Million yen | $\%$ | Million yen | $\%$ | Million yen | $\%$ | Yen |
| 46,000 | $(3.1)$ | $(800)$ | - | $(800)$ | - | $(800)$ | - | $(24.56)$ |  |

(Note) Revision to recently disclosed projected consolidated financial results: No

## * Notes:

(1) Changes in significant subsidiaries during the current quarter (changes in specified subsidiaries resulting in changes in scope of consolidation): No
(2) Adoption of special accounting methods for preparing quarterly consolidated financial statements: No
(3) Changes in accounting policies, changes in accounting estimates and retrospective restatement

1) Changes in accounting policies due to revision of accounting standards: No
2) Changes in accounting policies other than 1): No
3) Changes in accounting estimates: No
4) Retrospective restatement: No
(4) Number of issued shares (common shares)
5) Number of issued shares at the end of the period (including treasury shares):

As of June 30, 2018: 32,600,600 shares
As of March 31, 2018: 32,600, 600 shares
2) Number of treasury shares at the end of the period:

As of June 30, 2018: 20,715 shares
As of March 31, 2018: 20715 shares
3) Average number of outstanding shares during the period:

Three months ended June 30, 2018: 32,579,885 shares
Three months ended June 30, 2017: 32,578,386 shares

* These quarterly consolidated financial results are outside the scope of audit
* Explanation of the proper use of financial results forecast and other notes

1) The earnings forecasts and other forward-looking statements herein are based on information currently available. Actual results may differ significantly from these forecasts due to a wide range of factors.
2) Quarterly results may not necessarily be linked to annual results because these are significantly affected by the followings; 1.the nature of order-receiving industry in which Sanoyas group are engaged, especially trends in shipping price that are strongly affected by shipping market and presence of new orders, 2 .individual profitability of shipbuilding on the basis of percentage of completion method, and 3.exchange rates at the end of each quarter.
3) We have not updated the consolidated financial results forecast announced in May 2018 at this point as we took into consideration the nature of the shipbuilding business, amounts of sales and provision for loss on construction contracts are strongly linked to the individual profitability of shipbuilding affected by exchange rates and shipbuilding market.

Quarterly Consolidated Financial Statements [Japanese GAAP]
(1) Quarterly Consolidated Balance Sheets [Japanese GAAP]
(Million yen)

|  | As of March 31, 2018 | As of June 30, 2018 |
| :---: | :---: | :---: |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | 23,019 | 20,143 |
| Notes and accounts receivable - trade | 14,235 | 15,319 |
| Securities | - | 500 |
| Merchandise and finished goods | 222 | 238 |
| Work in process | 1,330 | 1,465 |
| Raw materials and supplies | 654 | 794 |
| Other | 3,040 | 1,736 |
| Allowance for doubtful accounts | (23) | (28) |
| Total current assets | 42,479 | 40,169 |
| Non-current assets |  |  |
| Property, plant and equipment |  |  |
| Machinery and equipment, net | 2,784 | 3,246 |
| Land | 4,980 | 5,004 |
| Other, net | 8,228 | 8,224 |
| Total property, plant and equipment | 15,993 | 16,475 |
| Intangible assets |  |  |
| Software | 409 | 390 |
| Goodwill | 426 | 409 |
| Other | 31 | 31 |
| Total intangible assets | 868 | 831 |
| Investments and other assets |  |  |
| Investment securities | 6,715 | 7,169 |
| Long-term loans receivable | 538 | 473 |
| Deferred tax assets | 203 | 198 |
| Net defined benefit asset | 273 | 281 |
| Other | 662 | 660 |
| Allowance for doubtful accounts | (98) | (98) |
| Total investments and other assets | 8,295 | 8,685 |
| Total non-current assets | 25,156 | 25,992 |
| Total assets | 67,635 | 66,162 |

As of March 31, 2018
As of June 30, 2018

| Liabilities |  |  |
| :---: | :---: | :---: |
| Current liabilities |  |  |
| Notes and accounts payable - trade | 11,278 | 10,546 |
| Notes payable - facilities | 765 | 738 |
| Short-term loans payable | 4,630 | 4,180 |
| Current portion of long-term loans payable | 4,231 | 4,139 |
| Income taxes payable | 72 | 65 |
| Advances received | 3,757 | 3,801 |
| Provision for bonuses | 464 | 235 |
| Provision for construction warranties | 253 | 258 |
| Provision for loss on construction contracts | 5,210 | 4,158 |
| Provision for noncurrent assets removal cost | - | 59 |
| Lease obligations | 95 | 158 |
| Other | 1,497 | 1,453 |
| Total current liabilities | 32,258 | 29,795 |
| Non-current liabilities |  |  |
| Long-term loans payable | 13,689 | 13,285 |
| Lease obligations | 1,009 | 1,287 |
| Deferred tax liabilities | 2,373 | 2,441 |
| Provision for noncurrent assets removal cost | 59 | - |
| Net defined benefit liability | 4,309 | 4,381 |
| Asset retirement obligations | 445 | 451 |
| Other | 44 | 30 |
| Total non-current liabilities | 21,931 | 21,877 |
| Total liabilities | 54,189 | 51,673 |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Capital stock | 2,538 | 2,538 |
| Capital surplus | 564 | 401 |
| Retained earnings | 7,356 | 8,329 |
| Treasury shares | (5) | (5) |
| Total shareholders' equity | 10,453 | 11,264 |
| Accumulated other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 3,274 | 3,566 |
| Deferred gains or losses on hedges | (1) | (1) |
| Foreign currency translation adjustment | (31) | (123) |
| Remeasurements of defined benefit plans | (290) | (265) |
| Total accumulated other comprehensive income | 2,950 | 3,176 |
| Subscription rights to shares | 42 | 48 |
| Total net assets | 13,446 | 14,489 |
| Total liabilities and net assets | 67,635 | 66,162 |

(2) Quarterly Consolidated Statements of Income [Japanese GAAP]
(Million yen)

|  | Three months ended June 30, 2017 | Three months ended June 30, 2018 |
| :---: | :---: | :---: |
| Net sales | 11,974 | 11,727 |
| Cost of sales | 10,382 | 9,591 |
| Gross profit | 1,592 | 2,135 |
| Selling, general and administrative expenses | 1,250 | 1,284 |
| Operating profit | 342 | 850 |
| Non-operating income |  |  |
| Interest income | 4 | 3 |
| Dividend income | 54 | 60 |
| Share of profit of entities accounted for using equity method | 24 | 16 |
| Foreign exchange profit | 1 | 87 |
| Other | 25 | 19 |
| Total non-operating income | 111 | 187 |
| Non-operating expenses |  |  |
| Interest expenses | 80 | 66 |
| Other | 29 | 15 |
| Total non-operating expenses | 109 | 82 |
| Ordinary profit | 343 | 955 |
| Profit before income taxes | 343 | 955 |
| Income taxes - current | 46 | 38 |
| Income taxes - deferred | (153) | (56) |
| Total income taxes | (106) | (18) |
| Profit | 450 | 973 |
| Profit attributable to owners of parent | 450 | 973 |

## (Segment Information)

I Three months ended June 30, 2017 (April 1, 2017 to June 30, 2017)
Information concerning Net sales and Operating profit or loss by Reportable business segment

|  |  |  |  |  |  | (Million yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reportable segment |  |  |  |  |  |
|  | Shipbuilding \& Engineering Business | Industrial Machinery \& Service Business | Leisure <br> Business | Total | Adjustments (Note 1) | quarterly consolidated statements of income (Note 2) |
| Net sales |  |  |  |  |  |  |
| External sales | 8,067 | 2,925 | 981 | 11,974 | - | 11,974 |
| Internal sales or transfers | 3 | 210 | - | 213 | (213) | - |
| Total | 8,070 | 3,135 | 981 | 12,188 | (213) | 11,974 |
| Segment profit (loss) | 384 | 155 | (11) | 527 | (185) | 342 |

(Note 1) Details of "Adjustments" are as follows:
Adjustments for the segment profit or loss of $¥ 185$ million include corporate cost of $¥ 191$ million not allocated to each reportable segment, allowance for doubtful accounts of $¥ 0$ million and elimination of inter-segment transaction of $¥(6)$ million.
Corporate cost consists of general and administrative expenses which do not belong to the reporting segment.
(Note 2) Segment profit or loss is adjusted with operating profit recorded in the quarterly consolidated statements of income.

II Three months ended June 30, 2018 (April 1, 2018 to June 30, 2018)
1 Information concerning Net sales and Operating profit or loss by Reportable business segment
(Million yen)

|  | Reportable segment |  | Total | Adjustments <br> (Note 1) | $\qquad$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shipbuilding \& Engineering Business | Machinery \& Technology Business |  |  |  |
| Net sales |  |  |  |  |  |
| External sales | 7,269 | 4,457 | 11,727 | - | 11,727 |
| Internal sales or transfers | 5 | 251 | 256 | (256) | - |
| Total | 7,274 | 4,709 | 11,983 | (256) | 11,727 |
| Segment profit | 787 | 159 | 947 | (96) | 850 |

(Note 1) Details of "Adjustments" are as follows:
Adjustments for the segment profit of $¥ 96$ million include corporate cost of $¥ 103$ million not allocated to each reportable segment, allowance for doubtful accounts of $¥(1)$ million and elimination of inter-segment transaction of $¥(5)$ million. Corporate cost consists of general and administrative expenses which do not belong to the reporting segment.
(Note 2) Segment profit is adjusted with operating profit recorded in the quarterly consolidated statements of income.

2 Changes in Reportable segments
During the three months ended June 30, 2018, "Industrial Machinery \& Service Business" and "Leisure Business" were integrated into "Machinery \& Technology Business" as a result of the review of the management unit.
Since Sanoyas MTG Corporation was established in April 2018 to supervise "Machinery \& Technology Business", it is difficult to collect information to prepare segment information for the first quarter ended June 30, 2017 based on the segment classification for the first quarter ended June 30, 2018. Therefore, the first quarter ended June 30, 2018 is prepared based on the reportable segments for the first quarter ended June 30, 2017.

(Note 1) Details of "Adjustments" are as follows:
Adjustments for the segment profit of $¥ 227$ million include corporate cost of $¥ 234$ million not allocated to each reportable segment, allowance for doubtful accounts of $¥(1)$ million and elimination of inter-segment transaction of $¥(5)$ million. Corporate cost consists of general and administrative expenses which do not belong to the reporting segment.
(Note 2) Segment profit is adjusted with operating profit recorded in the quarterly consolidated statements of income.

## Supplementary information

Status of sales and orders
Segmental sales

| Segment | Three months ended June 30, 2017 (April 1, 2017 to June 30, 2017) |  | Three months ended June 30, 2018 (April 1, 2018 to June 30, 2018) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (Million yen) | Composition ratio (\%) | (Million yen) | Composition ratio (\%) |
| Shipbuilding \& Engineering Business | 8,067 | 67.4 | 7,269 | 62.0 |
| Machinery \& Technology Business | 3,907 | 32.6 | 4,457 | 38.0 |
| Total | 11,974 | 100.0 | 11,727 | 100.0 |

Order status and backlog of orders

| Segment | Three months ended June 30, 2017 (April 1, <br> 2017 to June 30, 2017) |  | Three months ended June 30, 2018 (April 1, <br> 2018 to June 30, 2018) |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Orders <br> (Million yen) |  | Backlog of orders <br> (Million yen) | Orders <br> (Million yen) |
|  |  |  |  |  |
|  <br> Engineering Business | 765 | 50,809 | 9,998 | 41,815 |
|  <br> Technology Business | 3,011 | 4,220 | 3,180 | 6,784 |
| Total | 3,777 | 55,030 | 13,179 | 48,600 |

(Note) The backlog of orders of the shipbuilding in the Shipbuilding \& Engineering Business as of June 30, 2018 is stated on the percentage of completion method and the number of backlog of orders is 17 ships on a delivery basis.

